

**OFFICE OF THE
WASHINGTON STATE LIQUOR CONTROL BOARD
Board Meeting /November 22, 2005**

The regular meeting of the Washington State Liquor Control Board was called to order at 3:00 p.m., on Tuesday, November 22, 2005 in the Board conference room, 3000 Pacific Avenue S.E., Olympia, Washington, by Chairman Merritt D. Long. Board Member Roger Hoen and Vera Ing were present. Tony Kim, Administrative Assistant to the Board summarized the minutes.

Financial Services Division – Years of Service Recognition
Randy Simmons Director

Mr. Simmons recognized Mike Wolfe, Support Services Manager for his 30 years of dedicated service to the State.

**Retail Services Division – Contract Liquor Store Manager Selection, CLS #599,
Leavenworth;** Jamie Storm, District Manager

Leavenworth is a town in Chelan County on Highway 2, the Stevens Pass highway. The population is approximately 2,180 and with the surrounding areas 12,000. The nearest Contract Liquor Store is CLS #611 Skykomish which is 30 miles away. The gross sales for 2005 were \$1.2 million and the commission was \$97,000.

Twenty-five applications were requested, twenty-one were completed and returned, and twelve were interviewed. The interview panel consisted of: Jamie Storm, District Manager, Lori LeMay, District Manager, and Greg Wood, Auditor for Chelan County. After the interviews were completed the selected candidate was Julie Ganas.

Julie is a 4 year resident of Leavenworth. She is a small business owner and accountant. She formerly was a staff accountant for a small firm in Spokane. She holds two degrees from Eastern Washington University in accounting and Information Systems.

Julie plans to continue in the current site and sell clothing as well as liquor. She plans to purchase fixtures, and the POS. She plans to add lighting and exterior signage. She will work the outlet full time and hire a second employee to help with ship day and busy times. She is organized and had a well-rounded business plan.

References were stellar from her prior supervisor and a former co-worker at LeMasters and Daniels CPA.

Mr. Storm recommended the appointment of Julie Ganas as the new Contract Liquor Store Manager for the Leavenworth Contract Store, effective January 1, 2006.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed unanimously.

Purchasing Services Division – Wine Listings and Delistings

Steve Burnell, Wine Program Manger

The following wines are offered to the Board in limited case quantities. The purchasing department and Mr. Burnell recommended the Board approve the following wines for “U” code listing

Wine	Region	Vintage	Retail	Number of Cases
Fort Walla Walla Merlot	Washington	2002	\$28.53	28 Cases
Fort Walla Walla Syrah	Washington	2002	\$27.53	28 Cases
Domaine Drouhin Pinot Noir, Laurene	Oregon	2002	\$43.72	20 6/Pks
Fantelli Merlot	Argentina	2002	\$ 7.49	28 Cases
Fantelli Cabernet Sauvignon	Argentina	2002	\$ 7.49	28 Cases
Jackson-Triggs Vidal Ice Wine 187ml	British Columbia	2004	\$18.99	14 Cases

Note: All listings are 750ml size unless noted otherwise.

Listing Symbol Codes:

No Code	Regular Listing
L	Limited Distribution
M	Mini Distribution
S	Warehouse Stock
U	Unlisted

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed unanimously.

Purchasing Services Division – Wine Listings and Delistings

Steve Burnell, Wine Program Manger

The supplier of the following brand has requested approval for a formulation change to an existing listed item.

Description

Juanito Gold Tequila (\$27.95)

Recommendations

List as L

Mr. Burnell recommended Board approval for listing the formula change.

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Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed unanimously.

The Meeting was adjourned at 3:30 p.m.

Merritt D. Long
Chairman

Vera Ing
Board Member

Roger Hoen
Board Member